



New York Real Estate for Salespersons (Custom Edition for New York Real Estate Institute)

By Bill Plunkett

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Using a workbook style that allows users to practice completing forms and taking exams, New York Real Estate for Salespersons matches content and chronology of the New York State required syllabus for real estate salesperson. Accurate and well-researched, it follows the NYS syllabus exactly -- including order of presentation, learning objectives, key terms, and outline of material. A host of interactive learning supplements not only help users learn, review, and retain required information, but also practice applying the concepts and taking the actual licensing exam.

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